



Case Summary

Respondent's Name:	Nazhia Nasir (registered as Najeah Nasir)
Forum:	Discipline Committee
Decision:	In violation of the Code of Ethics Fine of \$10,000.00 and completion of "REIC 2600: Ethics in Business Practice" course
Date of Decision:	October 21, 2019

Summary

Nasir failed to properly conduct a multiple offer situation on the offer presentation date.

Nasir was representing the seller of a property, as well as two sets of buyers for the property. A third buyer made an offer through their own representative. Nasir did not advise her two sets of buyers in writing before their offers were made that she was representing more than one buyer.

Nasir made an oral agreement with the sellers to eliminate the cooperating commission if she represented the successful buyer. Nasir failed to document this agreement and she did not disclose to the third buyer the existence and details of this agreement to remove the cooperating brokerage commission, which made that offer less competitive. One of Nasir's buyer clients was the successful buyer.

Nasir was found to have violated section 2(1) as applicable to 25(1) and sections 3, 5, 17, 27(1) 37(1) and 38 of the Code of Ethics.

[Read the complete Discipline Committee decision here.](#)